

TENDER DOCUMENT
FOR
SALE OF NATURAL GAS
FROM
BAOLA FIELD

Tender No.: SunPetro/SONG/ITB/2017-18/BM-102



**SUN PETROCHEMICALS PRIVATE LIMITED
Sun Oil & Natural Gas (SunPetro)
17/B, Mahal Industrial Estate, Mahakali Caves Road,
Andheri (E), Mumbai - 400093[INDIA]
Phone No: +91-22-66455900/ 66455745**

Sun Petrochemicals Private Limited

(Sun Oil & Natural Gas a Division)

SUPPLY CHAIN MANAGEMT

17/B, Mahal Industrial Estate, Mahakali Caves Road,

Andheri (East), Mumbai - 400 093. India

TEL: (91-22) 4227 4227/ 6645 5645, FAX : (91-22) 6645 5685

CIN: U4219GJ1995PTC028519

Ref. No. : SunPetro/SONG/ITB/2017-18/BM-102

Dated 17-02-2018

INVITATION TO BID

Sub: Sale of Natural Gas from Baola Field as CNG either on the basis of Compression of low pressure gas or evacuation of CNG by the purchaser.

Sun Petrochemicals Pvt. Ltd. (SunPetro) is operating Oil & Gas fields located at Baola & Modhera, near Ahmedabad in Gujarat. SunPetro proposes to produce natural gas from Baola field, which is located about 40KM south west of Ahmedabad.

For sale of low pressure wet Natural gas from the field, it is proposed to evacuate the same as Compressed Natural Gas (CNG).

For evacuating the gas following two options are envisaged

- a. Lifting of gas from 0.2 barg from downstream of Separator in GGS for converting the same to CNG for further evacuation by the bidder. In this case, all compression equipment for converting gas into CNG shall be provided by the bidder. The company will provide suitable land within GGS.

or

- b. Lifting gas in the form of CNG (about 200 Barg) by the bidder from downstream of CNG compressors at GGS in the cascades provided by the bidder. In this, case SunPetro will own & operate the compression equipment for compressing the gas and converting it to CNG

SunPetro invites bids from interested bidders for evacuating the low pressure wet natural gas from the Baola Field.

The details of the Bid document are as under:

1	Tender No.	SunPetro/SONG/ITB/2017-18/BM-102
2	Title of Tender	Sale of Natural Gas from Baola Field as CNG either on the basis of Compression of low pressure gas or evacuation of CNG by the purchaser
3	Type of Tender	Single Bid Limited Tender
4	Issue of Tender Document	1. Shortlisted bidders 2. On request of bidder at discretion of SunPetro.
5	Tender Fee	Nil
6	Name of tender dealing office	Office of Head – Commercial & Supply Chain Management (SCM). Sun Oil & Natural Gas, A division of Sun Petrochemicals Pvt. Ltd.

		17/B, Mahal Industrial Estate, Mahakali Caves Road, Andheri (E), Mumbai– 400093. Maharashtra (India). Phone No: +91-22-66455900 / 66455745 e-mail: surendra.mishra@sunpetro.com
7	Bid Submission Date & Time	28/02/2018 up to 1500 hrs. (IST)
8	Bid Validity Up to	180 days from the date of opening of Bids.

Bidder is requested to submit their most competitive Bid duly signed by authorized signatory along with technical literature & catalogue for quoted items with Prices as per Price schedule format, indicating RFQ No. on in a Sealed Cover along with photo, catalog and specification of the samples of quoted items, with following label on the envelope :

Ref : **RFQ No.: SunPetro/SONG/ITB/2017-18/BM-102**

. TITLE : Sale of Natural Gas from Baola Field as CNG either on the basis of Compression of low pressure gas or evacuation of CNG by the bidder

To,

Surendra Mishra
Head-Commercial & Supply Chain Management
Sun Oil and Natural Gas (SunPetro)
(Sun Petrochemicals Pvt. Limited)
17/B, Mahal Industrial Estate, Sun House
Mahakali Caves Road Andheri (E),
Mumbai – 400093[INDIA]
Mob : +91-7506733131

From :

(Bidders Name & Address)

SunPetro look forward to receive your bid complete in all respect on due date and time i.e. on or before 28-Feb-2018 at 1500 Hrs. IST

Regards,



Surendra Mishra
Head-Commercial & Supply Chain Management
Sun Oil and Natural Gas (SunPetro)
Sun Petrochemical Pvt. Limited
e-mail:surendra.mishra@sunpetro.com

Enclosures/attachments:

ANNEXURE-A : Scope of Work and Terms of Gas Sale

ANNEXURE-B: Price Schedule

SCOPE OF WORK AND TERMS OF GAS SALE

1. Details of the sales gas from the Baola field are as under:

S. No.	Description	
1	Gas Composition	<p>1. Dry gas composition after dehydration:</p> <p>C1 - 98.86 mol % C2 - 0.22 mol % C3 - 0.00 mol % C4 - 0.00 mol % C5 - 0.00 mol % C6+ - 0.00 mol % CO2 - 0.46 mol % N2 - 0.46 mol % Total - 100.00 %.</p> <p>a. MW - 16.26. b. Sp. Gravity – 0.5613. c. GCV – 8938 KCal/m³ d. NCV – 8048 KCal/m³</p> <p>2. Gas is saturated with water/HC.</p>
2	Name of field/location	Baola Field, near Ahmedabad, Gujarat
3	Road connectivity information from nearest highway	Well connected with Ahmedabad-Dholka highway
4	Gas Inlet Pressure	Pressure of wet gas available from the wells is about 0.2 Barg.
5	Expected Volume Range in SCMD (+/- 10% range)	5,000 scmd
6	Options for conversion & evacuation of CNG	<p>a. Option 1: Lifting of gas from 0.2 barg from downstream of Separator in GGS for converting the same to CNG for further evacuation by the bidder. In this case, all compression equipment for converting gas into CNG shall be provided by the bidder. The company will provide suitable land within GCS.</p> <p>b. Option 2: Lifting gas in the form of CNG (about 200 Barg) by the bidder from downstream of CNG compressors at CGS in the cascades provided by the bidder. In this, case SunPetro will own & operate the compression equipment for compressing the gas and converting it to CNG.</p>
7	Date of availability of natural gas in the Baola field.	01.05.2018
8	Delivery Point	Baola GCS-Opp. To Nageshwar Temple, Salajada Village, Baola, Ahmedabad-382220, Gujarat
9	Expected flow duration in years	6 years

2. The gas quantities offered is from Baola field and SunPetro shall make best endeavour to achieve the gas availability profile as projected and it is expected that the actual availability would normally be in a range of + / -10% of the indicated profile. The gas will be on as is where is basis ex-SunPetro Installation to be delivered at the delivery point indicated above.

3. Gas Pressure & Availability:

The gas shall be made available ex-SunPetro installation and the delivery pressures shall be as under:

- a. Option 1: Lifting of gas from 0.2 barg from downstream of Separator in GGS for converting the same to CNG for further evacuation by the bidder. In this case, all compression equipment for converting gas into CNG shall be provided by the bidder. The company will provide suitable land within GCS.
- b. Option 2: Evacuation of CNG (200 Barg) by the bidder in the cascades provided by the bidder. In this case SunPetro will own & operate the compression equipment for compressing the gas to CNG.

Bidder shall quote for both the above options.

4. The prospective bidder will make arrangement to evacuate gas from SunPetro's installation to their respective plants/units. The gas is available for sale from SunPetro's readiness date indicated above i.e. 01.05.2018.
5. Bidders, who are in position to start withdrawal of gas within maximum 60 (sixty) days from date of SunPetro's readiness to supply gas, should submit their bids.
6. The bids received from only techno-commercially qualified bidders shall be considered.
7. The bidder can bid upto a maximum of gas quantity on offer or part thereof subject to a minimum of 80% of the gas quantity on the offer.
8. Duration of Availability of Gas:

The gas would be from the source/field indicated in the tender and SunPetro as a prudent operator shall endeavor to supply gas from such source uninterruptedly subject to availability. In case of reduction in availability of gas during the contract period due to reasons primarily attributable to the geological reservoir uncertainties & complexities, other complications in the fields/wells or any reasons whatsoever, if gas supply cannot be provided, SunPetro shall not be responsible nor it shall be an issue for arbitration or a matter of dispute in Court of Law.

9. Custody transfer metering facility along with required infrastructure will be created by SunPetro at SunPetro installation.
10. Bidder shall indicate the quantity of gas they are bidding for. Only those bids which conform to the above threshold limits shall be considered for evaluation.
11. Bidder to indicate the gas off-take period in number of days in the Bid Schedule (Annexure-1) from date of SunPetro's readiness to supply gas.

12. No change in specifications and tender conditions will be permissible after bid submission.
13. Bids sent without complying with the terms and conditions will be ignored.
14. The bidder submitting the bid as reseller of gas should have valid authorization for reselling the gas prior to commencement of gas supplies.
15. The bidder shall acquaint himself with the proposed site of gas availability, its approach roads, working space available, water and power utilities, the Site Conditions, etc. before submitting the bids.
16. The Bidder shall bear all the cost for its facility for both the operations..
17. Any liquid carryover/condensate/oil collected at the bidder's end should be returned to SunPetro free of cost. However, the arrangement for transportation of such condensate/oil would be made by SunPetro after timely intimation of the bidder. Bidder would be responsible for safe disposal of water, if any, getting collected at their end. Bidder would also be responsible for safe handling of condensate, etc.
18. Bidder to submit a short project report indicating inter alia project details for evacuation and utilization of gas being bid for.
19. At any time prior to the deadline for submission of bids, SunPetro may, for any reason, whether at its own initiative or in response to clarification(s) requested by prospective bidder(s), modify the bidding documents by amendment(s).
20. SunPetro has to finalize its Gas Sales Agreement within a limited time schedule. Therefore, SunPetro may not seek any clarifications in respect of incomplete offers.
21. Bidder agrees and accepts that SunPetro's decision on whether any bid is complying with any tender conditions shall be final and binding on bidder.
22. SunPetro reserves the right to reject, accept or prefer any bid and to annul the bidding process and/or reject all bids at any time prior to award of allocation, without thereby incurring any liability to the affected Bidder or Bidders or any obligation to inform the affected Bidder or Bidders of the ground for SunPetro's action.
23. The Notification of Award (NOA) / Letter of Intent (LOI) on H1 bidder will constitute the formation of the contract.
24. Signing of Contract/Agreement:

Once SunPetro notifies the H1 bidder, the H1 bidder is required to sign a formal Gas Supply Agreement (GSA) with SunPetro on non-judicial stamp paper of appropriate value applicable for the place where from gas is to be supplied, within a maximum period of 30 (thirty) days of date of NOA / LOI. Until the Gas Supply Agreement is signed, the NOA/LOI shall remain binding between two parties.
25. In view of limited life of the field and in case of reduction in availability of gas deliverable hereunder, including adverse reservoir behavior in the Producing Areas, SunPetro shall not be liable and shall not compensate the shortfall gas through any other sources.

26. Liquidated Damages:

Time and delivery commencement period in terms of number of days as promised by the bidder shall be the essence of the contract. If the bidder fails to off-take gas within the period fixed for such gas delivery in the schedule or any time repudiates the contract before the expiry of such period, SunPetro may, without prejudice to any other right or remedy, recover from the bidder as agreed liquidated damages and not by way of penalty, per week for such delay or part thereof (this is an agreed, genuine pre-estimate of damages duly agreed by the parties) which the bidder has failed to off-take gas within the period promised by the bidder for delivery in the schedule.

27. Letter of Credit (L/C):

At the time of signing Gas Supply Agreement, the successful bidder is required to establish irrevocable, revolving and without recourse Letter of Credit (L/C) from Nationalized/Scheduled Commercial Bank to cover the security of payment against the gas supply. This L/C would be for the value of sixty (60) days gas supply.

The taxes, levies, marketing margin, compression charges, transportation charges (if any), etc. would be extra and should be considered over and above the gas price. This should be multiplied by allocated gas quantity in SCMD for sixty (60) days. This L/C would be valid for one year period. Gas supply to the Bidder shall not commence unless L/C towards payment security is furnished.

28. Applicable law and jurisdiction:

The bidding process, including all matters connected with this bid, shall be governed by the Indian law.

29. Turnover for Bidder shall be minimum USD 0.5 MM as per audited annual accounts for previous two financial years.

Annexure-B**PRICE SCHEDULE**

Option	Description	Offered gas price, USD/MMBTU on GCV basis	Gas Quantity quoted by bidder (in SCMD)
Option 1	For evacuating natural gas at 0.2 barg		
Option 2	For evacuating natural gas at 200 barg:		

Conditions related to the Bid Schedule:

1. The bidder to quote the non-zero and positive gas price in USD/MMBTU (on GCV basis). The same is to be quoted in figures (up to two decimal points) as well as words.
2. The bidder to quote the required gas quantity in Standard Cubic Meter Per Day. The same is to be quoted both in figures and in words.
3. Bidder to quote number of days for gas off-take after SunPetro's readiness date to supply gas.